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**Date:** Tuesday, May 30, 2017

**To:** Recipients

**Re:** FY18 Port of Salem Corridor Freight / Rail Intermodal Study  
Questions and Answers

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**Q1. Could you provide a list of interested respondents for this proposed study?**

A1. While SJTPO maintains a consultant list for purposes of notification of RFP announcements, a list of likely bidders is not maintained. SJTPO does not disclose a list of consultants that have expressed interest in the project or downloaded a copy of the RFP.

**Q2. Is the response date still June 8th?**

A2. While the date for Questions and Answers was extended, the Proposal Due Date has not changed. Proposals are to be received no later than 5:00 P.M., prevailing time, on Thursday, June 8, 2017.

**Q3. With respect to Appendix B: Port of Salem Freight Rail Corridor Stakeholders: It is understood that the proposal should include those stakeholder interviews listed in the Appendix. However, it also states that the list should also include all freight relevant companies currently or potentially served by the Port Corridor. Can the SJTPO bound the number of potential stakeholders in any way for the purposes of this proposal? If not, is it acceptable for the responding teams to estimate a number of additional stakeholder interviews for those customers that could potentially be served?**

A3. It is acceptable for the responding teams to estimate the number of additional stakeholder interviews for those customers that currently are and could potentially be served. However, proposals will be evaluated, in part, based upon the effectiveness of the interview effort that is anticipated. The consultant is free to propose a combination of in-person and phone interviews in order to be cost effective and still gain an understanding of existing and future operations and issues at the Port of Salem.